



## The Challenge:

As companies of all sizes rely more heavily on computer systems and electronic data stores for their day-to-day business, the need for proper data management and safeguarding measures becomes more evident. Statistically, businesses that find themselves without access to critical data, even for a relatively short time, are out of business for good. The downtime required to manually re-enter and reconfigure data repositories, client databases, and electronic communication files is simply greater than most businesses can stand. Existing data backup methods, if used at all, are riddled with potentially lethal loopholes, and are rarely verified or tested.

## The Goal:

**For the client:** Establish a secure, redundant copy of critical data in an offsite location enabling a quick return to business in the event of data, hardware, or infrastructure loss.

**For the Service Provider:** Leverage existing hardware and bandwidth resources to provide a valuable, automated, branded service to client organizations that requires low resource overhead and provides a recurring revenue stream.

## The Solution:

RBackup Remote Backup Software can provide:

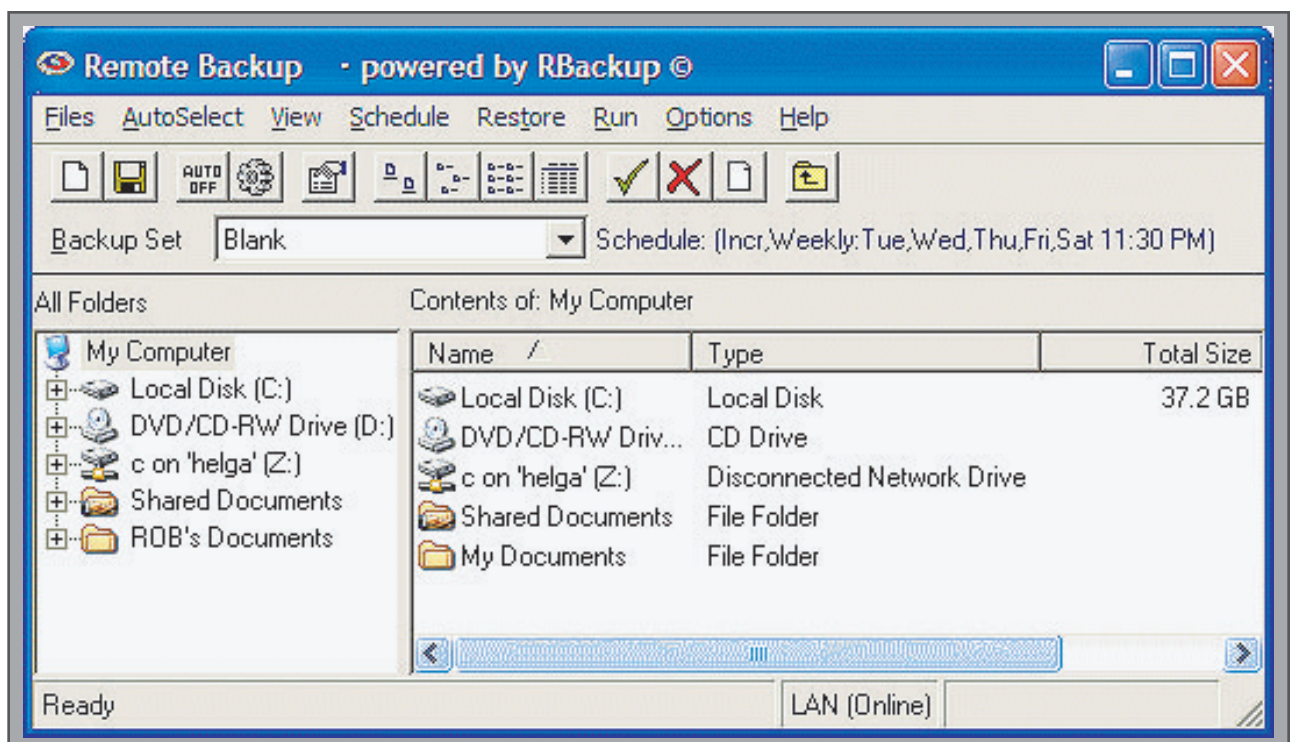
- ❖ A very quick time-to-market with a commercial-grade backup solution
- ❖ Proven ROI – in many cases, per-client ROI is realized within the first month of service
- ❖ A differentiator for your organization, assisting in attracting new customers and helping to retain your existing clientele

## The Software:

RBackup Remote Backup software is the premier offsite backup software solution for any company seeking a secure remote backup utility. Instead of sending backups to a tape drive or other local media attached to the computer it is backing up, RBackup remote backup software sends the backup over the Internet or other network connections to your online backup server safely located offsite. It does this (usually) at night while computers are not being used, and when bandwidth is not at a premium. Backups can be scheduled or done on-demand, any time. It is a completely automatic, secure, and feature-rich backup solution.

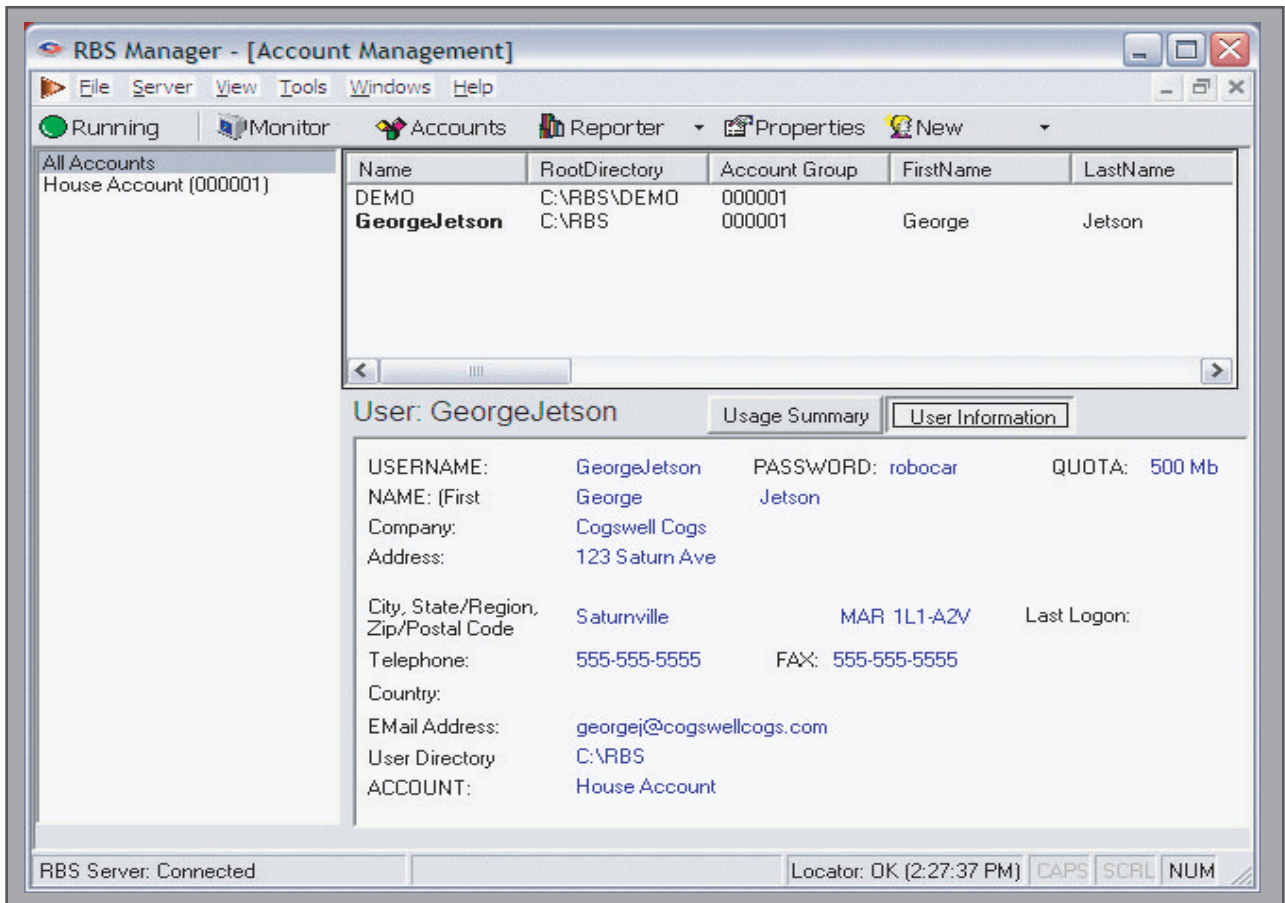
## Client Interface (File Selection view shown):

- ❖ Fully automated with a robust scheduler, client software runs unattended as an application or service
- ❖ Standard custom branding capabilities include icons, graphics, screen captions, etc.
- ❖ Intuitive and flexible file selection interface with choice of several standard modes
- ❖ Full, Incremental or Differential capabilities with configurable version control and retention settings- per client
- ❖ Extreme Compression up to 90%
- ❖ Choice of four encryption types and seven levels, up to 448-bit keylength (DES 8.2, DES 8.3, TDES, AES 128, 192, 256, Blowfish to 448)
- ❖ Can backup mapped network drives
- ❖ Supports Multiple backup 'jobs' per single client instance
- ❖ Offers quick restores through a user-friendly interface
- ❖ Optional Open Files Agent enables backup of open and/or locked files



## Server Interface (Account Management view shown):

- ❖ Tracks and logs file data and time of sessions with redundant progress and integrity checks in transit
- ❖ Multithreaded – handles many simultaneous connections
- ❖ Built in quota reporting, query and data export capabilities
- ❖ Allows mapping clients to drives enabling multi-drive arrays
- ❖ Multiple-account configuration support enables sales agents and granular reporting
- ❖ Custom and default client installers are quickly and easily configured
- ❖ Extremely light footprint
- ❖ Runs as Application or Service



## The Hardware:

Following are the minimum recommended specifications for a Server to run your RBackup Server Software. These are not hard and fast rules, however. The Server software will run on any computer that is capable of running a 32 bit version of Windows. It does not require a Server Operating System, and operates independently of CALs in Microsoft server systems.

### **Pentium 4 or equivalent**

1 gig RAM (more is better)

Windows 2000 Workstation or any 32-bit WIN OS

200 Gig Hard Drives (2)

RAID IDE Drive Controller (for Mirroring)

Ethernet Card CD Burner or tape drive

Cable Modem, DSL or better

UPS

For larger, enterprise-style deployments (ISPs, larger VARs), or when your clients will be sending you very large amounts of data, you may consider the following as an alternative:

### **NAS or SAN device (with any amount of storage space desired)**

2 gig RAM

T1 or greater (1.53mbps) Internet connection

## Utilities and Plug-Ins:

In addition to our industry-defining RBackup Remote Backup software, RBS offers a number of dynamic utilities that streamline and automate the processes and communications of remote data backup. See our website for a complete product and service listing.

[Email Notification PlugIn](#) - Sends Email reports to Clients or Server Operators

[Registration Wizard PlugIn](#) - Automatic enrollment system for new clients creates server side account from the client side

[Online Installer PlugIn](#) - Install preconfigured versions of our client software from your Web Site

[RBS Remote Control](#) - Manage your Clients by Remote

[Open Files Agent](#) – Enables back up of open and/or locked files

# Remote Backup Systems, Inc. Remote Data Backup Software

## The Company:

Remote Backup Systems, Inc., founded in 1987, provides customizable client-and-server software used by a wide range of companies to extend a branded, automated, and secure remote data backup service to their clients and to their internal users alike.

ISPs, SMBs, and Technology VARs of all types continue to turn to RBS for a mature solution that allows them to quickly add another revenue-producing service to their portfolio. The clear industry leader for commercial-grade remote backup software, RBS boasts thousands of servers deployed in 64 countries around the world, backing up perhaps a million clients each day.

Corporations, Colleges and Universities, the U.S. Military, and countless other organizations use the industry-defining RBackup Remote Backup software to protect and secure their own data, backing it up to an offsite server which they manage internally.

## The Cost?

Packages are available at a price point to suit every organization and budget. For more information, including detailed pricing option, product documentation and a free 20-day evaluation version please visit our website at:

<http://remote-backup.com>

Remote Backup Systems, Inc.  
Online Backup Software  
324 Poplar View Parkway  
Collierville, TN 38017  
800-945-4491  
P-901-850-9920  
F-901-854-7411  
[info@remote-backup.com](mailto:info@remote-backup.com)

